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| APPLICATION NO. | FILING DATE | FIRST NAMED INVENTOR | ATTORNEY DOCKET NO. | CONFIRMATION NO. |
|--------------------------------|----------------------|----------------------|---------------------|------------------|
| 09/850,073 | 05/07/2001 | Steven Todd | 2455-4621 | 9787 |
| ²⁶⁶⁵² AT&T CORP. | 7590 01/24/200 | 7 | EXAMINER | |
| ROOM 2A207 | | · | FADOK, MARK A | |
| ONE AT&T WAR | | | ART UNIT | PAPER NUMBER |
| . DEDIMINOTER | , 110 07721 | | 3625 | |
| | | | DELLIGE | V.MODE |
| SHORTENED STATUTORY | Y PERIOD OF RESPONSE | MAIL DATE | DELIVERY MODE | |
| 3 MONTHS | | 01/24/2007 | PAPER | |

Please find below and/or attached an Office communication concerning this application or proceeding.

If NO period for reply is specified above, the maximum statutory period will apply and will expire 6 MONTHS from the mailing date of this communication.

| | Application No. | Applicant(s) | | | |
|--|--|---|--|--|--|
| | 09/850,073 | TODD, STEVEN | | | |
| Office Action Summary | Examiner | Art Unit | | | |
| | Mark Fadok | . 3625 | | | |
| The MAILING DATE of this communication appears on the cover sheet with the correspondence address Period for Reply | | | | | |
| A SHORTENED STATUTORY PERIOD FOR REPLY WHICHEVER IS LONGER, FROM THE MAILING DA - Extensions of time may be available under the provisions of 37 CFR 1.13 after SIX (6) MONTHS from the mailing date of this communication. - If NO period for reply is specified above, the maximum statutory period w - Failure to reply within the set or extended period for reply will, by statute, Any reply received by the Office later than three months after the mailing earned patent term adjustment. See 37 CFR 1.704(b). | ATE OF THIS COMMUNION (36(a). In no event, however, may a rewill apply and will expire SIX (6) MON, cause the application to become AE | CATION. eply be timely filed ITHS from the mailing date of this communication. BANDONED (35 U.S.C. § 133). | | | |
| Status | | | | | |
| 1)⊠ Responsive to communication(s) filed on <u>26 Octoors</u> 2a)□ This action is FINAL . 2b)⊠ This 3)□ Since this application is in condition for allowar closed in accordance with the practice under E | action is non-final. nce except for formal matt | | | | |
| Disposition of Claims | | | | | |
| 4) Claim(s) 27,28,31,32 and 34 is/are pending in the application. 4a) Of the above claim(s) is/are withdrawn from consideration. 5) Claim(s) is/are allowed. 6) Claim(s) 27,28,31,32 and 34 is/are rejected. 7) Claim(s) is/are objected to. 8) Claim(s) are subject to restriction and/or election requirement. | | | | | |
| Application Papers | | | | | |
| 9) The specification is objected to by the Examine | er. | | | | |
| 10)☐ The drawing(s) filed on is/are: a)☐ acce | epted or b) objected to | by the Examiner. | | | |
| Applicant may not request that any objection to the drawing(s) be held in abeyance. See 37 CFR 1.85(a). | | | | | |
| Replacement drawing sheet(s) including the correction is required if the drawing(s) is objected to. See 37 CFR 1.121(d). 11) The oath or declaration is objected to by the Examiner. Note the attached Office Action or form PTO-152. | | | | | |
| Priority under 35 U.S.C. § 119 | | | | | |
| 12) Acknowledgment is made of a claim for foreign priority under 35 U.S.C. § 119(a)-(d) or (f). a) All b) Some * c) None of: 1. Certified copies of the priority documents have been received. 2. Certified copies of the priority documents have been received in Application No. 3. Copies of the certified copies of the priority documents have been received in this National Stage application from the International Bureau (PCT Rule 17.2(a)). * See the attached detailed Office action for a list of the certified copies not received. | | | | | |
| Attachment(s) 1) Notice of References Cited (PTO-892) 2) Notice of Draftsperson's Patent Drawing Review (PTO-948) | | Summary (PTO-413) s)/Mail Date | | | |
| 3) Information Disclosure Statement(s) (PTO/SB/08) Paper No(s)/Mail Date | | nformal Patent Application | | | |

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DETAILED ACTION

Request For Continued Examination

The examiner is in receipt of applicant's response to office action mailed 5/18/2006, which was received 10/26/2006. Acknowledgement is made that no amendment was made to the claims, leaving claims 27,28,31,32 and 34. The arguments presented were found to be convincing, however, after further searching the following new grounds of rejection is provided.

Examiner's Note

Examiner has cited particular columns and line numbers or figures in the references as applied to the claims below for the convenience of the applicant.

Although the specified citations are representative of the teachings in the art and are applied to the specific limitations within the individual claim, other passages and figures may apply as well. It is respectfully requested from the applicant, in preparing the responses, to fully consider the references in entirety as potentially teaching all or part of the claimed invention, as well as the context of the passage as taught by the prior art or disclosed by the examiner.

Claim Rejections - 35 USC § 103

The following is a quotation of 35 U.S.C. 103(a) which forms the basis for all obviousness rejections set forth in this Office action:

(a) A patent may not be obtained though the invention is not identically disclosed or described as set forth in section 102 of this title, if the differences between the subject matter sought to be patented and the prior art are such that the subject matter as a whole would have been obvious at the time the invention was made to a person having ordinary skill in the art to which said subject matter pertains. Patentability shall not be negatived by the manner in which the invention was made.

Claims 27,28,31,32 and 34 are rejected under 35 U.S.C. 103(a) as being unpatentable over Freishtat (US 2005/0097000) in view of Official Notice.

In regards to claim 27, Freishtat discloses a device for providing a salesperson with notification of consumer interactions with an employer of the salesperson (abstract), the device comprising:

a memory medium containing executable program instructions which, when executed by a processor, provide:

a system settings module, the system settings module permitting the salesperson to set up define at least one target in a plurality of on-line communication channels between the salesperson and a customer associated with the salesperson and to associate with at least one customer (para 0053);

a channel monitor, the channel monitor enabling an the on-line communication channels between the salesperson and the at least one customer (FIG 3),

the channel monitor analyzing the content of communications on the on-line communication channels for ones of the communications that are with the at least one customer associated with the salesperson and that include content matching with communications containing the at least one target set up defined by the salesperson (FIG 3, item 58),

the channel monitor generating notifications to the salesperson for the ones of the communications containing the at least one target (FIG 3, item 54); and Art Unit: 3625

Freishtat teaches a report generator (para 0029 and 0052), but does not specifically mention that the report is generated through a query by the salesperson. The examiner takes official notice that querying a database and obtaining information consistent with the query was old and well known in the art at the time of the invention. It would have been obvious to a person having ordinary skill in the art at the time of the invention to include in Freishtat a report generator that responded to queries, because this was a notoriously well-known method for allowing sales people to monitor their sales and maintain goals of the company.

In regards to claim 28, Freishtat teaches a first authorization unit, the authorization unit requesting salesperson information prior to permitting access to the system settings module or the report generator (FIG 5)

In regards to claim 31, Freishtat teaches wherein the on-line communication channels is comprise a public on-line communication channel or a restricted on-line communication channel (FIG 1).

In regards to claim 32, Freishtat teaches wherein the communication is between the customer and a representative of the employer or the customer and a customer peer (FIG 8).

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In regards to claim 34, teaches the use of sales personnel input to match the best sales associate with the customers received online data (FIG 9 and 10), but does not specifically mention that target items comprise alphanumeric characters, alphanumeric strings, emoticons, names of product offerings or codes. The examiner takes official notice that the use of alphanumeric characters, alphanumeric strings, emoticons, names of product offerings or codes to identify customer interests or needs was old and well known in the art at the time of the invention. It would have been obvious to a person having ordinary skill in that art at the time of the 9invention to use alphanumeric characters, alphanumeric strings, emoticons, names of product offerings or codes, because these were convenient programming means for indicating a need for sales support.

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Response to Arguments

Applicant's arguments with respect to claims 27,28,31,32 and 34 have been considered but are moot in view of the new ground(s) of rejection.

Conclusion

Any inquiry concerning this communication or earlier communications from the examiner should be directed to **Mark Fadok** whose telephone number is **571.272.6755**. The examiner can normally be reached Monday thru Friday 8:00 AM to 5:00 PM.

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, **Jeffrey A. Smith** can be reached on **571.272.6763**.

Any response to this action should be mailed to:

Commissioner for Patents

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P.O. Box 1450

Alexandria, Va. 22313-1450

or faxed to:

571-273-8300

[Official communications; including

After Final communications labeled

"Box AF"]

For general questions the receptionist can be reached at

571.272.3600

Information regarding the status of an application may be obtained from the Patent Application Information Retrieval (PAIR) system. Status information for published applications may be obtained from either Private PAIR or Public PAIR. Status information for unpublished applications is available through Private PAIR only. For more information about the PAIR system, see http://pair-direct.uspto.gov. Should you have questions on access to the Private PAIR system, contact the Electronic Business Center (EBC) at 866-217-9197 (toll-free).

Mark Fadok

Primary Examiner